

CleanTech Blueprint for the Future

Coalition for Innovation, supported by LG NOVA

Jami Diaz, Director Ecosystem Community & Startup Experience William Barkis, Head of Grand Challenges & Ecosystem Development Sokwoo Rhee, Ph.D., Executive Vice President, LG Electronics, Head, LG NOVA

Blueprint Chairs

Alex Fang, CleanTech Chair Sarah Ennis, AI Chair Alfred Poor, HealthTech Chair

Authors

Sayeed Ahmed, John Barton, Irene Chen, Darlene Damm, Alex Fang, Aman Johar, Ram Krishnan, Tin Hang Liu, Winston Morton, Jiri Skopek, Julia Yan

The views and opinions expressed in the chapters and case studies that follow are those of the authors and do not necessarily reflect the views or positions of any entities they represent.

Senior Editor, Alfred Poor

October 2025



CoalitionforInnovation.com

CleanTech Blueprint

Preamble

The Coalition for Innovation is an initiative hosted by LG NOVA that creates the opportunity for innovators, entrepreneurs, and business leaders across sectors to come together to collaborate on important topics in technology to drive impact. The end goal: together we can leverage our collective knowledge to advance important work that drives positive impact in our communities and the world. The simple vision is that we can be stronger together and increase our individual and collective impact on the world through collaboration.

This "Blueprint for the Future" document (henceforth: "Blueprint") defines a vision for the future through which technology innovation can improve the lives of people, their communities, and the planet. The goal is to lay out a vision and potentially provide the framework to start taking action in the areas of interest for the members of the Coalition. The chapters in this Blueprint are intended to be a "Big Tent" in which many diverse perspectives and interests and different approaches to impact can come together. Hence, the structure of the Blueprint is intended to be as inclusive as possible in which different chapters of the Blueprint focus on different topic areas, written by different authors with individual perspectives that may be less widely supported by the group.

Participation in the Coalition at large and authorship of the overall Blueprint document does not imply endorsement of the ideas of any specific chapter but rather acknowledges a contribution to the discussion and general engagement in the Coalition process that led to the publication of this Blueprint.

All contributors will be listed as "Authors" of the Blueprint in alphabetical order. The Co-Chairs for each Coalition will be listed as "Editors" also in alphabetical order. Authorship will include each individual author's name along with optional title and optional organization at the author's discretion.

Each chapter will list only the subset of participants that meaningfully contributed to that chapter. Authorship for chapters will be in rank order based on contribution: the first author(s) will have contributed the most, second author(s) second most, and so on. Equal contributions at each level will be listed as "Co-Authors"; if two or more authors contributed the most and contributed equally, they will be noted with an asterisk as "Co-First Authors". If two authors contributed second-most and equally, they will be listed as "Co-Second Authors" and so

The Blueprint document itself, as the work of the group, is licensed under the Creative Commons Attribution 4.0 (aka "BY") International License: https://creativecommons.org/licenses/by/4.0/.

Because of our commitment to openness, you are free to share and adapt the Blueprint with attribution (as more fully described in the CC BY 4.0 license).

The Coalition is intended to be a community-driven activity and where possible governance will be by majority vote of each domain group. Specifically, each Coalition will decide which topics are included as chapters by majority vote of the group. The approach is intended to be inclusive so we will ask that topics be included unless they are considered by the majority to be significantly out of scope.

We intend for the document to reach a broad, international audience, including:

- People involved in the three technology domains: CleanTech, AI, and HealthTech
- Researchers from academic and private institutions
- Investors
- Students
- Policy creators at the corporate level and all levels of government



Chapter 4: Building the Path to a Decarbonized Future

Author: Ram Krishnan



Executive Summary

CleanTech has moved from the fringes of the energy sector to the center of global strategy. Just as automobiles swiftly replaced horse-drawn carriages in the early 20th Century, renewable energy, electrification, and smart power systems are now displacing fossil fuels in the 21st. This transition is poised to drive an industrial transformation as profound as the advent of the automobile or the internet, reshaping economies, markets and competitive landscapes.

Today, solar and wind power have achieved unprecedented cost competitiveness; solar generation costs are roughly 30% lower than even the least expensive fossil fuel sources. Meanwhile, global electricity demand is surging, fueled by data centers, artificial intelligence (AI), electric vehicles (EVs), and electrification of industries once deemed "too hard to decarbonize." For example, according to Goldman Sachs, AI already accounts for an estimated 14% of data center power use today, projected to reach 27% by 2027, and computing

overall could hit 3% of global energy demand. According to <u>IEA</u>, EVs consumed about 0.7% of world electricity consumption in 2024, which is projected to grow to 2.5% by 2030. At the same time, new technologies are tackling heavy industries including steel, cement, chemicals, and heating: sectors that are beginning to shed their fossil fuel dependency. Energy systems are also becoming more distributed and democratized with modular renewables and storage solutions bringing power to remote areas. Users are now able to both produce and consume energy locally.

The next frontier of this transition is achieving 24/7 Carbon-Free Energy (CFE): delivering carbon-free electricity every hour of every day, everywhere. Leading corporations and governments have embraced this 24/7 CFE vision as the ultimate goal for decarbonization. Achieving it requires an integrated strategy that combines:

• **Diverse Clean Generation**: A balanced portfolio of renewables (solar, wind, hydro, geothermal, sustainable biomass) and emerging clean resources (advanced



- nuclear, green hydrogen) to ensure energy availability in all geographies and seasons
- Long-Duration Energy Storage: A new class of affordable storage solutions to bridge multi-hour, multi-day, or even seasonal gaps between variable supply and demand
- Intelligent Grids and Software Orchestration: AI-driven energy management, smart grids, and real-time controls to integrate assets, manage variability, and optimize supply-demand balance across the entire system

Significant challenges remain from the intermittency of solar and wind to misaligned market incentives – but the opportunity is historic. No single technology or company can deliver 24/7 clean power alone; it will require multi-technology hybrid solutions and unprecedented collaboration. This chapter outlines the key trends that drive clean energy innovation, examines the challenges and barriers on the road to 24/7 carbon-free power, and highlights the emerging technologies, market opportunities, and case studies that illuminate a path forward. Finally, it proposes a strategic roadmap and next steps for industry leaders and investors to capitalize on this transformation. The message is clear; a fully decarbonized, 24/7 clean energy future is within reach, and those who lead in building it will capture immense economic and competitive rewards.

Relevant Audience

This chapter is designed for a wide spectrum of stakeholders united by a common purpose: building a sustainable, decarbonized energy future. It is written for entrepreneurs and innovators building the next generation of clean technologies, policymakers shaping the energy transition, investors fueling the growth of green infrastructure and citizens who want to understand how these trends will shape their communities. This target audience includes:

- **Entrepreneurs and innovators** creating breakthrough clean energy solutions
- **Investors and financiers** allocating capital toward transformative climate technologies

- **Corporate leaders** integrating sustainability into their business models
- **Policy makers and regulators** shaping the rules of the energy transition
- Researchers and advocacy groups advancing science, policy, and public awareness
- **Engaged citizens** who want to understand how today's innovations will reshape their communities

The clean energy future will not be built by any single group. It will require collaboration across industries, geographies, and disciplines. The audience spans clean energy startups, large corporations transitioning to net-zero, research institutions, and advocacy groups, because the clean energy future will be built by all of us, together.

Key Trends and Innovation Drivers

1. Renewables Winning on Cost and Scale

Cost Competitiveness: Renewable energy has become a cost leader. Solar photovoltaics and onshore wind have seen dramatic cost declines over the past decade, making them the cheapest sources of new electricity in many regions. In fact, utilityscale solar power is now about 30% cheaper per MWh than even the lowest-cost fossil fuel generation, flipping the economics of power supply. This cost trend is bolstered by economies of scale, technological improvements, and lower financing costs as renewables become mainstream. Large corporations are seizing on these economics signing massive power purchase agreements (PPAs) for wind and solar – not just for sustainability goals but to lock in low long-term energy prices. As renewable costs continue to fall and carbon pricing looms in many markets, the business case for clean energy investments grows stronger.

Global Demand Growth: At the same time, demand for electricity is accelerating worldwide, creating a huge market opportunity for clean power. Rapid



digitalization and electrification are key drivers. Data-heavy industries are ballooning: artificial intelligence and cloud computing are power-hungry, with AI alone projected to account for 27% of data center electricity use by 2027 (up from 14% in 2025). The electrification of transport is another major factor; tens of millions of EVs will plug into grids, with EV charging expected to rise from a negligible share of electricity demand today to as much as 2.5% by 2030 and 6 to 8% of global electricity consumption by 2035. Today, 55% of the world's population live in urban areas and this number is projected to increase to 68% by 2050. The resulting rise in higher standard of living implies greater electricity and energy consumption across the world. Additionally, home heating, cooling, and industrial processes are increasingly shifting from combustion fuels to electric (e.g., heat pumps replacing gas boilers, electric arc furnaces in steelmaking). Other factors include increased demand for air conditioning due to climate change. This surging demand presents a growth market for clean energy providers and innovators. The challenge for energy leaders is ensuring this new demand is met by carbon-free sources and managed intelligently.

2. Electrification of Hard-to-Abate Sectors

Industrial Decarbonization: Sectors considered intractable for clean energy are now on the cusp of transformation. Heavy industries – steel, cement, chemicals, mining - as well as long-haul transport and aviation, are beginning to adopt lowcarbon technologies. For example, electric arc furnaces and green hydrogen are emerging to cut coal out of steel production, and electric or fuel-cell trucks aim to decarbonize freight transport. We are at the early stages of this industrial evolution, akin to the dawn of the information age for these sectors. Clean electricity and electrification (directly or via hydrogen and electrofuels) will be the backbone of decarbonizing processes that traditionally relied on burning coal, oil, or gas. This opens new markets for clean power providers that supply 24/7 renewable electricity, hydrogen, and sustainable fuels to factories and heavy transport. It also creates investment opportunities in technologies enabling this shift (e.g., electrolyzers, high-temperature heat pumps, and next-gen batteries that can power

industrial machinery). As policy pressure mounts through mechanisms such as carbon tariffs or corporate net-zero commitments, hard-to-abate sectors represent a vast frontier for innovation and growth in CleanTech.

Energy Democracy and Decentralization: The structure of the energy system is also evolving. What was once a one-way, centralized flow of power from big power plants to passive consumers is becoming a dynamic network of distributed energy resources. Energy is increasingly democratized. Anyone with a rooftop or land can deploy solar panels; communities can build microgrids; and enterprises can install batteries or generators on-site. Scalable, modular solutions enable access to clean power "to anyone, anywhere," from rural villages deploying solar home systems to businesses installing their own renewable generation. This democratization is empowering consumers (and "prosumers") to take control of their energy, which improves resilience and creates new business models (such as community solar or peer-to-peer energy trading). For utilities, grid operators and electricity users, this trend means the future grid will be far more distributed and complex which will require smart management, but also will present opportunities for nimble players to serve customers with innovative solutions beyond the old utility paradigm.

Digitalization, AI, and Grid Intelligence

AI and Predictive Optimization: The convergence of digital technology with energy is accelerating the transition. Advances in data analytics using AI are enabling smarter grids and energy systems. AI is now being used to forecast renewable generation with greater accuracy, optimize the dispatch of energy assets, and even anticipate maintenance needs which can reduce downtime. Grid operators are increasingly deploying smart controls such as AI-driven wildfire detection systems (e.g., FireSat's satellite AI for early wildfire detection) to protect assets and maintain reliability. For energy executives, these digital tools are innovation drivers that can increase the reliability and efficiency of renewable-heavy systems. Google provides a case in point; it has developed "carbon-aware computing" that shifts data center workloads to times or locations where clean energy is plentiful, effectively



using software to align demand with renewable supply. Such innovations in software, forecasting, and automation will be critical to orchestrate a 24/7 carbon-free energy mix. They also represent a growing market for energy management software and AI-driven optimization services that is attracting startups and investment as essential pieces of the clean energy puzzle.

Coupling and Integration: Sector Another transformative trend is sector coupling: the deep integration of energy supply and demand across traditionally separate sectors (electricity, transportation, heating, industry). By linking these sectors, we unlock new efficiencies and flexibility. For instance, the batteries in electric vehicles can serve as distributed storage for the grid (vehicle-togrid services), feeding power back during peak times or absorbing surplus solar energy. Industrial facilities can adjust production timing to absorb renewable oversupply or reduce load when power is scarce (an approach increasingly enabled by IoT and automation in factories). Buildings with smart HVAC systems can pre-cool or pre-heat when renewable energy is abundant, reducing strain at other times. This kind of cross-sector orchestration creates a more resilient and efficient overall energy system. Many forward-looking companies are already exploring these synergies, such as using excess renewable power to produce hydrogen at times of oversupply (storing energy in chemical form for later use in industry or transport). For energy leaders, sector coupling means viewing power, transport, heating, and industrial energy not as silos but as interconnected pieces of a holistic clean energy ecosystem. It requires collaboration across industries but offers the payoff of unlocking 24/7 clean energy solutions that would be impossible in isolated systems.

4. New Players and Business Models

24/7 CFE Commitments: A growing cohort of influential energy buyers and suppliers is committing to round-the-clock clean energy, spurring innovation. The <u>24/7 Carbon-Free Energy Compact</u>, a global initiative under the United Nations and others, now counts over 170 signatories working to make 24/7 CFE a reality. These include corporate giants (including Google, Microsoft,

Amazon, Meta, and SAP), utilities (AES, EDP), industrials (Nucor, Rivian), governments, investors, and NGOs. Their collective mission is to meet every kilowatt-hour of electricity demand with carbon-free sources, every hour of the day, everywhere. This broader coalition reflects megatrend; а sustainability leaders are no longer satisfied with offsetting annual emissions or buying renewable energy credits. Instead, they are driving toward true zero-carbon operations in real time. In practice, this catalyzed new business models partnerships. Energy suppliers are now offering 24/7 clean energy bundles (such as AES's 24/7 renewable supply deal with Microsoft's Virginia data centers). Tech companies are investing in energy startups and projects (e.g., Google in geothermal energy PPAs, or Amazon investing in novel small modular reactors). We also see the rise of Energy Fintech and innovative contracting. For instance, hourly energy attribute certificates, blockchainbased energy tracking, and software platforms match clean energy generation with consumption on an hourly basis. These new models not only help achieve sustainability goals but can create arbitrage opportunities and new value streams in energy markets (e.g., monetizing flexibility or time-shifting of clean power).

Infrastructure and Grid Transformation: The electric grid itself is undergoing a major overhaul to accommodate these trends. Investment in grid modernization is a key enabler and opportunity. Upgrades include high-voltage transmission lines (to connect distant renewables and balance regional resources), HVDC interconnectors that efficiently move direct current power across long distances, and advanced grid controls like smart inverters and grid-forming battery systems that maintain stability with high renewable penetration. There is also a push toward microgrids and localized grids for critical facilities - e.g., data centers, hospitals, and campuses – which can independently with 24/7 clean power and provide resilience against outages. For investors, this transformation opens avenues in grid tech, energy storage integration, and services to support reliability and resilience (from synchronous condensers to AI-based grid monitoring tools). Moreover, policy and regulatory shifts are starting to recognize and reward these new value streams, such as capacity payments for battery storage, or incentives for demand response and resilience. The



energy market is at a tipping point, where technological disruption is meeting supportive policy, creating fertile ground for strategic investment and innovation. In summary, the confluence of cost-effective renewables. electrification, digital intelligence, and visionary commitments from leading organizations forms a powerful engine driving the clean energy revolution forward.

Challenges and Barriers on the Path to 24/7 Clean Power

Transitioning to a fully decarbonized, around-theclock clean energy system is not a simple matter of scaling up renewables. Energy executives know that integrating high levels of wind, solar, and other clean resources into a reliable 24/7 supply brings a unique set of challenges. Below we outline the key barriers and pain points that must be addressed:

- 1. Intermittency of Renewable Supply: By nature, solar and wind output fluctuates with sunshine and weather, and they often produce out-of-sync with demand. intermittency leads to periods of surplus generation (e.g., sunny afternoons, windy nights) and periods of deficit (e.g., calm evenings, nighttime when solar is off). Mismatch in timing and location of generation versus consumption requires significant balancing geographically efforts. Even dispersed renewables cannot perfectly meet load at all times. For instance, both daily and seasonal variations are pronounced, solar over-produces at midday and in summer, but under-produces at night and winter. The result is a need for extensive energy storage and load flexibility to manage these swings.
- 2. The "Last 10%" Cost Problem: Achieving the first 80 to 90% decarbonization of electricity is economically feasible with today's technologies but eliminating the final fraction of carbon emissions (to reach 99–100% clean power every hour) is disproportionately expensive. As clean energy penetration increases, each incremental

- percent of reliability requires more overbuilding and backup. For example, studies indicate that reaching about 85% carbon-free power with a combination of solar, wind, and batteries can drive costs above \$100 per MWh, whereas achieving about 25% CFE (via daytime solar) costs roughly \$20/MWh. In other words, the last portion of carbon-free energy comes with steep marginal costs under current solutions. This cost asymmetry is a major barrier to true 24/7 CFE, as businesses and utilities must justify the economics of high-reliability clean power. It calls for innovation to bring down costs of firming the last slice of demand, whether through new storage technologies creative or mechanisms.
- 3. Lack of Long-Duration Energy Storage: Today's battery technologies (primarily lithiumion) are well-suited for short duration demand smoothing (minutes to a few hours). However, there are no commercially proven, cost-effective solutions for multi-day or seasonal energy storage at scale. We cannot yet store excess solar from a sunny week to cover a cloudy week, or shift summer's surplus to winter's needs, at reasonable cost. For instance, to achieve greater than 95% renewable supply in a place such as Arizona using only solar PV, analysis suggests it would require over 21 days of storage capacity to buffer through periods of low sun; this is an impractical proposition with current technology. The absence of affordable long-duration storage means we rely on fossil backup or oversizing generation by huge factors to handle extended lulls, which is inefficient. This is a critical technology gap on the path to 24/7 CFE. Addressing it will require breakthroughs in technologies such as flow batteries, hydrogen storage, electrofuels, compressed air, thermal storage, and others that can economically hold energy for many hours, days, or even months.
- 4. Grid Reliability and Resiliency Concerns: The electric grid must maintain stability and reliability even as it shifts to predominantly inverter-based, renewable resources. Extreme weather events (such as deep winter freezes or heat waves), sudden demand spikes, unplanned outages of generation can all threaten system stability. With conventional power plants, grid operators have certain tools



(such as inertia from spinning turbines, or fuel on demand) to manage these events. In a renewables-based system, maintaining resource adequacy (enough reliable capacity at peak times) and operational resilience (ability to withstand and quickly recover from disruptions) is a challenge. Events such as multi-day wind lulls or widespread drought (affecting hydro output) can stress the system. Additionally, current grid infrastructure in many regions is aging and not designed for two-way flows or distributed injections of power. This raises the urgency of modernizing grid control systems and ensuring new solutions (e.g., battery storage, grid-forming inverters, small modular reactors) are held to rigorous reliability standards. Regulators and grid operators are just beginning to update rules (such as grid codes and performance requirements) to incorporate these new technologies as reliable grid assets. Until those mature and prove themselves, some stakeholders will remain cautious about leaning too heavily on novel resources for critical power needs.

- 5. Permitting, Siting, and Public Acceptance: Building the infrastructure for a decarbonized grid - whether it's new transmission lines, large renewable projects, energy storage facilities, or advanced nuclear reactors - often faces lengthy permitting processes and local opposition. Large solar and wind farms require significant land or offshore area; transmission lines frequently encounter "not-in-my-backyard" resistance and can take a decade to approve. Next-generation solutions including small modular nuclear reactors (SMRs) or hydrogen production sites may face public concern around safety or environmental impact. Regulatory hurdles and community opposition can significantly delay deployment of the very technologies needed for 24/7 CFE. For businesses looking to invest, these delays add risk and uncertainty. Streamlining permitting and engaging communities with the benefits (jobs, economic development, environmental gains) will be crucial to overcome this barrier.
- 6. **Market and Policy Misalignment:** Today's electricity markets and policies were not designed with 24/7 carbon-free goals in mind. Many markets reward energy delivered (MWh)

but not the cleanliness of each hour of generation or the capacity to supply during critical hours. There is no standardized incentive for supplying carbon-free energy on an hourly 24/7 basis, as opposed to annual averages. Ancillary services and capacity markets only indirectly value attributes such as flexibility or resilience. In addition, environmental accounting (e.g., renewable energy credits) typically works on annual netting, masking the hourly variability issue. This misalignment means there is little market pull for solutions like long-duration storage or for over-generation to cover the last few percent of demand. Policy is starting to shift - for instance, jurisdictions are exploring clean peak standards or hourly renewable certificate tracking - but progress is uneven. Investors and developers face uncertain revenue streams for some of the key components (like seasonal storage or grid support services) that would enable 24/7 CFE. Clearer price signals or incentives for delivering carbon-free energy during the toughest hours (e.g., a premium for midnight power that is green) will likely be needed to complement technology innovation.

These challenges, while daunting, also illuminate where innovation and investment must focus. In the next section, we explore the technology and market opportunities emerging to address these barriers and enable a reliable, affordable 24/7 clean energy system.

Technology and Market Opportunities

Despite the hurdles outlined, the drive toward a fully decarbonized grid is unleashing a wave of innovation. Both established companies and startups are developing solutions to fill the gaps, from advanced technologies to creative market mechanisms. For C-level leaders and investors, these represent high-impact opportunities: areas where breakthroughs can unlock significant value and competitive advantage in the new energy landscape. Here are four areas of key opportunities.



Diverse and Hybrid Generation Portfolios

No single energy source can single-handedly power a 24/7 carbon-free grid; the solution requires a diverse portfolio of clean generation, optimized to each region's resources. Successful strategies are combining complementary renewables and clean energy sources to balance each other's weaknesses. For example, hybrid renewable plants that co-locate solar, and wind can leverage the fact that winds often blow at different times than the sun shines, yielding a smoother combined output. Adding a dispatchable clean resource - such as sustainable biomass, geothermal, or hydro – further strengthens reliability. Even emerging carbon-free firm power such as advanced nuclear reactors (small modular reactors) or natural gas with carbon capture can play a role in certain markets for that always-

Advanced Energy Storage Solutions

To truly decouple supply from demand and solve intermittency, energy storage is the linchpin. The market for energy storage is booming and diversifying. Annual deployments of grid batteries are breaking records, and costs for <u>lithium-ion systems have fallen about 20%</u> in the last year, making short-duration storage (up to a few hours) widely economic. But as discussed, new forms of storage are needed for longer durations. This has prompted a surge of innovation in what we can think of as three classes of storage technologies (a "hybrid storage taxonomy"):

"Sprinters" - High-Power, Short Burst Storage: These provide rapid response for short intervals. They typically have high power but lower energy

Storage Class	Discharge Duration	Example Technologies	Use Cases
Sprinters	Seconds to minutes (very short)	Supercapacitors, Flywheels, High-Crate Li- ion batteries	Grid stabilization, frequency regulation, UPS bridging power
Marathoners	Hours to ~1 day (medium)	Flow batteries (vanadium, etc.), Metal-air batteries (iron-air, zinc-air), Advanced Li-ion	Daily solar shifting, peak shaving, renewables firming overnight

Table 1. Energy Storage Classes and Examples

Compressed air energy storage

periods

available backbone. Corporate energy buyers are already pursuing this approach; Google and other 24/7 CFE leaders have signed PPAs for offshore wind in one location, solar-plus-battery in another, and even pilot projects in geothermal, recognizing that each resource contributes differently to meeting around-the-clock demand. For investors, opportunities lie not only in individual generation projects but in platforms that can bundle and optimize multiple resources to sell as a single 24/7 product. Utilities, too, will need new planning tools and services to assemble balanced clean portfolios. In short, the future grid will be a mosaic of resources; assembling the right mosaic for each region is a critical capability (and business opportunity) to develop.

capacity. Examples include supercapacitors and flywheels, as well as high-power lithium-ion batteries. Sprinters excel at grid stability tasks: frequency regulation, smoothing second-by-second fluctuations, or providing a quick bridge for a few minutes. They are analogous to a sprinter in a race: very fast, but only for a short distance. In business terms, sprinter storage technologies are seeing demand in ancillary services markets and uninterruptible power supply (UPS) applications, ensuring power quality and bridging gaps until other resources kick in.

"Marathoners" - Medium Duration Storage: These are the workhorses that can discharge for multiple hours (typically 4–24 hours or more) to cover the evening peak or an overnight lull, or occasional increase in power/capacity needs. Technologies include flow batteries (e.g., vanadium



redox or emerging organic flow batteries), metal-air batteries (such as iron-air or zinc-air systems), advanced long-cycle lithium-ion, and some thermal or mechanical storage solutions. Marathoners have moderate power and energy; think of them as able to run a steady race for the long haul. Companies like Form Energy (with iron-air batteries) are targeting this space, aiming to provide 24- to 48hour storage at low cost. These systems could replace or reduce reliance on peaker plants and are also well-suited for daily shifting of solar energy: store excess solar at midday and release it overnight. For investors, successful marathoner storage technologies will tap into a massive market need (utilities procuring multi-hour storage for renewable integration) and could claim a significant share of future capacity additions. technologies such as Li-ion batteries are well suited for daily shifting due to high energy efficiency, while other technologies such as flow or metal-air batteries may be suited for infrequent use and to replace gas peakers with low annual utilization due to lower capital cost per KWh, albeit with low energy efficiency.

"Ultramarathoners" - Seasonal or Multi-Day Storage: This category covers storage solutions capable of discharging for days, weeks, or even seasons. They are crucial for overcoming the longest renewable droughts (e.g., extended cloudy weeks or dry spells affecting hydro). Examples include green hydrogen (produced by electrolysis during surplus periods and stored for later use in fuel cells or turbines), synthetic fuels or ammonia (which can be created from clean power and stockpiled), pumped hydro storage in reservoirs, and emerging concepts like underground thermal energy storage or compressed air energy storage (CAES) in caverns. These are akin to an ultramarathon runner; slow but able to go the distance. Today, pumped hydro is one of the few proven large-scale long-duration options, but its expansion is limited by geography and environmental constraints. Hydrogen, meanwhile, is gaining significant traction; several projects are underway to use excess renewable power to produce hydrogen as a long-term storage medium (and as industrial feedstock). While no ultramarathon technology is yet cost-competitive at scale, the opportunity is vast; the company or technology that cracks cost-effective seasonal storage will revolutionize clean energy. This is an area drawing major R&D investments

government support (for instance, DOE grants for long-duration storage demos). Savvy investors are watching startups in this space closely, as even incremental improvements could be game changers for 24/7 CFE.

By combining these classes in hybrid storage systems, an energy provider can optimize for both power and duration, much as an athlete might cross-train. For example, a system might use batteries to handle intraday fluctuations and hydrogen to store energy over weeks. This hybrid approach is a significant opportunity for innovation; sophisticated controls are needed to coordinate multiple storage types, and financing models must account for their different value streams. Companies that master hybrid storage integration will have a competitive edge in delivering 24/7 reliability at lowest cost.

Smart Grid Management and Demand Flexibility

On the demand side, enormous opportunity lies in flexible load management and digital grid solutions. If generation alone cannot always meet demand, we can also move and shape demand to meet generation. This is the essence of demand-side management, and new technologies and market mechanisms are making it more accessible than ever.

Demand Response & Load Shifting: Many industries and consumers are now able to adjust their consumption in response to price signals or grid needs. Large industrial facilities (steel mills, chemical plants, data centers) are partnering with utilities or grid operators to temporarily reduce load during peak demand or ramp upload when there is excess renewable energy. These demand response are increasingly automated programs incentivized. For instance, some factories are equipped with smart controls that can modulate processes (such as pausing certain production lines for an hour) to help balance the grid. These controls have minimal impact on output but meaningful impact on energy costs, and the factory operators get paid for this flexibility. Smart EV charging is another area: electric vehicles can be programmed (or utility-controlled, with user consent) to charge when renewable power is abundant and electricity



prices are low – say, a windy night or mid-day solar peak – rather than all EVs plugging in right at 6 pm when people get home. This not only prevents EVs from adding to peak strain but effectively turns them into a distributed storage resource, soaking up surplus green energy and potentially giving some back to the grid later (vehicle-to-grid technology is emerging here). As millions of EVs hit the roads, this smart charging approach is a huge opportunity for energy savings and grid support.

Carbon-Aware Computing and IoT: Perhaps one of the most technologically advanced forms of demand flexibility is what Google has pioneered with carbonaware computing. This involves shifting flexible computing tasks (such as data batch processing or AI model training jobs) across time and even geography to run when and where clean energy is available. In essence, Google's data centers in different regions can coordinate such that more workloads run in places (or hours) of abundant wind/solar, and less in regions (or hours) where fossil-fueled electricity is on the margin. This concept can extend beyond computing; imagine if refrigeration systems in cold storage warehouses pre-cooled products during renewable peaks, or if water utilities scheduled energy-intensive pumping when green power is plentiful. The Internet of Things (IoT) and AI can orchestrate thousands of devices and processes to respond to grid signals automatically. Entrepreneurs are developing "smart home" and "smart building" platforms that optimize HVAC, water heating, and appliance use based on not just electricity price but the carbon intensity of the grid in real time. For businesses, adopting such solutions can cut energy costs and meet sustainability targets (e.g., using more renewable energy hour by hour). For utilities and grid managers, aggregated demand flexibility becomes a powerful tool to maintain balance without always firing up standby generators.

From a market perspective, enabling and aggregating demand flexibility is a service ripe for growth. Startups offering virtual power plant (VPP) platforms bundle together thousands of flexible loads – from residential thermostats to commercial HVAC to EV chargers – and bid their combined capacity into energy markets. In 2024, we saw record participation of demand response in capacity auctions, signaling its emergence as a reliable resource. Investors are keen on this space because

it often relies more on software and analytics than heavy assets, meaning potentially high margins and scalability. Moreover, tapping demand flexibility can reduce the need for new generation or storage buildout, making it a cost-effective decarbonization lever that policy is beginning to support. In sum, smart demand management turns energy consumers into active participants in the clean energy transition, and the companies that facilitate this interaction will play a key role (and reap the rewards).

Sector Integration and Multi-Value Infrastructure

Another major opportunity area is multi-sector integration: designing energy systems that serve multiple needs at once and create value streams across traditionally separate sectors. We touched on sector coupling in trends; here we emphasize the concrete opportunities it presents.

Electric Mobility + Grid Synergy: The convergence of the transport and power sectors through EVs is spawning new ventures in charging infrastructure, vehicle-to-grid services, and fleet management. For example, utilities are partnering with transit agencies to use bus batteries as grid support when buses are parked. Businesses that operate large fleets (delivery vans, corporate cars) are investing in software to optimize charging schedules and even potentially sell energy back to the grid. Automakers and tech firms see the chance to differentiate by making their EVs "grid aware" and capable of such services. For energy investors, EV infrastructure - especially smart charging networks and V2G technology providers - is a high-growth field backed by both climate policy and consumer EV adoption trends.

Power-to-X and Industrial Linking: When renewable power exceeds immediate grid demand, instead of curtailing it, that electricity can be converted (Power-to-X) to other forms such as hydrogen (power-to-gas), ammonia or synthetic fuels, or even used for direct heat in industrial processes (power-to-heat). These pathways link the power sector with industrial, chemical, and heating sectors. Projects are emerging where surplus wind power feeds an electrolyzer to produce hydrogen used in refining or fertilizer production. Some island nations and oil companies are exploring using



excess renewables to produce green ammonia for export as fuel. This kind of integration means a renewable energy project can have multiple revenue streams: selling electricity when prices are high and producing commodities (such as hydrogen) when power prices would otherwise be low. It's a hedging strategy that improves project economics and also broadens decarbonization beyond the grid. Investors are looking at "power-to-X" startups and integrated project developers who can navigate both the power market and the downstream industrial market for green fuels or feedstocks.

Thermal Networks and Building Integration: In urban areas, another form of sector integration is connecting electricity with building heating/cooling. Excess renewable electricity can be used by heat pumps or resistive heaters to supply district heating systems, or to chill water/ice for district cooling, effectively storing energy in thermal form. Conversely, buildings with thermal storage (e.g., large hot water tanks or chilled water storage) can act as energy sinks that absorb power when needed. Companies are innovating with microgrids that incorporate electric and thermal energy flows together: for example, capturing waste heat from data centers to warm nearby buildings. Such projects often involve creative partnerships between utilities, tech firms, and municipalities (for example, using the constant waste heat from industrial processes to balance the intermittent nature of renewables). They demonstrate how thinking beyond silos can unlock local 24/7 clean energy solutions.

Multi-Value Grid Infrastructure: Building a 24/7 clean energy system also invites reimagining infrastructure to provide multiple services. One example is hydrogen-ready gas turbines or pipelines. These can serve as insurance: running on natural gas today for reliability, but ready to switch to green hydrogen in the future, thus protecting the value of the asset. Another example is transmission lines planned as "highways" for renewables; new interregional transmission can pay off by enabling trading of clean energy across time zones or weather regions (as we'll see in a case study with Denmark/Norway). Grid expansion in this sense is an opportunity to reduce the cost of 24/7 CFE by geographic diversity. Companies leveraging investing in transmission or interconnectors (often in partnership with governments) stand to unlock gigawatts of stranded renewable potential and earn steady regulated returns.

Finally, financial innovation and policy support are important enablers that create opportunities on their own. There is momentum in developing new financing models like energy-as-a-service, where a provider installs and manages a microgrid or fleet of batteries for a client and the client just pays for clean energy delivered and resilience as a service. Green bonds and sustainability-linked loans are channeling institutional capital into infrastructure at record scales. On the policy side, governments are starting to implement mechanisms to value resilience and flexibility (e.g., incentives for batteries that provide backup during emergencies, or tax credits for long-duration storage as seen in the U.S. Inflation Reduction Act). Businesses that align with these emerging incentives can gain significant cost advantages. For instance, timestamped Renewable Energy Certificates (RECs) and carbon accounting standards are being developed to formally recognize 24/7 CFE achievement, which will reward those who invested early in robust clean energy solutions. All these trends point to a future where innovative technology, integrated systems, and forward-thinking policy converge to create a rich landscape of opportunities for those ready to lead in CleanTech.

Case Studies and 24/7 CFE Project Examples

Real-world projects are already demonstrating elements of the 24/7 carbon-free vision, providing valuable lessons and inspiration. Below, we highlight several case studies from tech giants pursuing 24/7 clean power for data centers to communities and regions that have achieved near-round-the-clock renewables in practice. These examples show that while challenges exist, solutions are emerging at different scales.

Corporate Leaders: Big Tech's 24/7 Clean Energy Pursuits

Google: Google was among the first companies to commit to 24/7 carbon-free energy for its



operations. Having already achieved 100% renewable energy on an annual basis since 2017, Google is now pushing further to ensure every hour of electricity for its data centers is matched with local carbon-free supply by 2030. By 2020, they had reached 67% carbon-free energy on an hourly basis across their data centers. How are they doing it? Google has signed a range of new power deals, including massive new wind and solar projects coupled with storage, and even investments in geothermal energy to cover baseload needs. Moreover, as noted, Google developed carbon-aware load shifting - moving compute tasks to times or places with cleaner energy - effectively using flexibility as a resource alongside generation. This holistic approach (supply + demand solutions) is a template other large power users are studying. Google's efforts also spawned the broader 24/7 CFE Compact in partnership with the UN, demonstrating thought leadership that influences policymakers and markets globally.

Microsoft: Microsoft's ambitious goal, phrased as "100/100/0", means procuring 100% of its electricity 100% of the time from zero-carbon sources by 2030. In practice, this is another articulation of 24/7 CFE. Microsoft has actively pursued innovative projects to get there. Notably, in 2021 it signed a landmark 24/7 PPA with AES for its Virginia data centers, where AES will supply a round-the-clock matched renewable (drawing on solar, wind, hydro, and battery storage) to meet Microsoft's load every hour. This was one of the first contracts of its kind, essentially guaranteeing clean energy delivery in real time rather than net annual volumes. Microsoft is also tackling the backup power challenge; traditionally, data centers rely on diesel generators for backup. Microsoft is piloting large batteries on-site which can provide backup power while also participating in the grid for efficiency and exploring hydrogen fuel cells as a cleaner generator replacement. If successful, these batteries and fuel cells could eliminate fossil fuels from their operations entirely (the "0" in 100/100/0 stands for zero carbon emissions, even during emergencies). Importantly, Microsoft's strategy emphasizes technology development (they have invested in early-stage companies working on long-duration storage and other breakthrough tech) and policy advocacy for markets that enable 24/7 procurement. This signals to executives that achieving such goals may require

going beyond off-the-shelf solutions to actively shaping the ecosystem.

Amazon: Amazon, the world's largest corporate renewable energy buyer, plans to power its operations with 100% renewable energy by 2025, a goal it is on track to meet through a huge portfolio of solar and wind farms. Now Amazon is looking ahead to ensure that renewable supply is also firm and available at all times. Recognizing that wind and solar alone have limits, Amazon has made headlines by investing in next-generation nuclear. committed over \$500 million to X-energy, a company developing small modular reactors (SMRs), with the aim of having about 5 GW of advanced nuclear capacity by 2035 that could provide constant clean power. Amazon is also piloting the concept of co-locating data centers at clean power plants: for instance, situating data center facilities directly at a nuclear plant site in Pennsylvania to secure a 24/7 supply. These moves show a bold approach to firming up renewable supply by incorporating new clean firm resources. In addition, Amazon continues to invest in energy storage and recently in hydrogen as well, to support its massive logistics fleet and warehouses with clean energy. The takeaway for investors is that even the largest companies see value in backing diverse technologies (including those still in development) to solve the 24/7 puzzle: a signal of confidence that the demand will be there for these solutions.

Meta (Facebook): Meta has taken a slightly different angle by co-founding an "Emissions First" coalition of companies. This initiative advocates focusing on maximizing real-world CO₂ emissions reduction rather than a strict hour-by-hour matching in locations where it's infeasible. In practice, this means Meta still aims for 24/7 CFE in the long term but is also supporting projects that deliver the greatest carbon bang for the buck (e.g., driving renewables into coal-heavy grids even if those renewables are not directly tied to Meta's own consumption). The coalition is pushing for better carbon accounting methods that reward such impactful clean energy investments. This case highlights that different strategic approaches exist some companies prioritize absolute hourly matching while others prioritize overall climate impact - and the two concepts will likely converge as data and transparency improve. For decision-makers, the key is that Meta and peers are going beyond the easy



wins (annual RE100 targets) and wrestling with the tougher question of how to decarbonize each unit of electricity, using their influence to shape market standards.

Climate Neutral Data Centre Pact (Europe): It's worth also noting industry-wide efforts like the Climate Neutral Data Centre Pact in Europe, where major data center operators collectively pledged to reach 100% carbon-free power (among other sustainability measures) by 2030. This selfregulatory pact covers dozens of companies (including cloud providers and colocation firms) and driving investment in renewable energy, efficiency, and flexibility across the sector. Such collaborative initiatives indicate that the push for 24/7 CFE is not isolated to a few U.S. tech giants, but instead it is becoming an expected norm in the digital infrastructure industry. For investors in data-centric businesses or real estate (such as data center REITs), alignment with these pacts will be crucial to remain competitive and avoid stranded assets in the future.

Grid and Community Case Studies: 24/7 in Action on the Ground

Island Microgrid - El Hierro (Canary Islands, **Spain):** One of the world's most notable examples of near-24/7 renewable energy at a community scale is the island of El Hierro. With a small population (about 11,000) and isolated grid, El Hierro set out to become the first energy-independent island powered only by renewables. In 2014 they inaugurated the Gorona del Viento hybrid power station: a combination of a wind farm and pumped hydro storage system. Five large wind turbines (11.5 MW total) generate electricity when winds are strong, and excess power pumps water from a lower reservoir to a higher crater-lake reservoir. When the wind calms, the stored water is released back down through hydro turbines (11.3 MW) to produce electricity, effectively acting like a giant battery. This wind + water setup has allowed El Hierro to run on 100% renewable power for days at a time, entirely shutting off its diesel generators during those periods. On average, the island now supplies roughly 50% to 70% of its yearly electricity from renewables, cutting diesel consumption by more than 70% and avoiding thousands of tons of CO₂ emissions annually. Impressively, there have been

stretches where the island ran continuously on clean power for weeks; in 2019, El Hierro was 100% powered by renewables for nearly 25 days straight. This case demonstrates that with clever use of storage and resource mix, even a small grid can achieve very high renewable penetration. The project wasn't without challenges (it required significant capital investment and careful operational tuning), but it now serves as a model. The system's success is often cited in energy circles to show that "the key is hybridization"; in the words of El Hierro's project leaders, it's the mix of wind plus hydro storage (and soon solar will be added) that makes it work. For Clevel leaders, El Hierro offers a microcosm of what a future larger grid could do: integrate renewables and storage to approach 24/7 reliability. It also highlights an investment angle - island grids and remote communities worldwide are prime targets for similar renewable microgrid solutions, often with support from governments eager to reduce fuel import costs.

Regional Integration - Denmark & Norway: On a national-regional scale, an excellent case study is the integration between Denmark and Norway's electricity systems. Denmark has become a world leader in wind energy; wind power now supplies over 40% of Denmark's annual electricity. However, Denmark alone could not use such a high share of wind without either massive storage or occasionally wasting excess power. The solution has been strong interconnection with Norway (and other neighbors). Norway, by contrast, has a vast amount of flexible hydropower and large hydro reservoirs. The two countries have effectively created a virtual combined system; when Denmark's wind farms generate more than its demand, the surplus electricity is sent via undersea cables to Norway where it is used to pump water uphill and refill the hydro reservoirs (or simply allows Norway to dial back its hydro generation and save water). Then, when the wind dies down in Denmark, Norway can increase hydroelectric output and send power back to Denmark. In essence, Norway's hydro acts as a giant "battery" for Denmark's wind. The result is that Denmark can achieve near-24/7 renewable supply by leveraging a regional resource mix, exporting, and importing as needed. This cooperative model has been so successful that Denmark rarely needs to curtail wind production - they export significant wind power during storms – and in turn, Norway profits by selling electricity and balancing services, all while



both reduce reliance on fossil fuels. It's a prime example of how grid interconnectivity and resource diversity across regions can overcome variability. For power companies and policymakers, it underlines the value of investing in inter-regional transmission and cross-border energy trade as a cost-effective alternative (or complement) to local storage. It also demonstrates a market opportunity; companies that can develop and operate these interconnections – or trade energy across them – can capitalize on price differences and renewable intermittency in a mutually beneficial way.

Flexible Demand - Google's Data Centers and Smart Labs: We return briefly to demand-side innovation with a Google example not on generation but on load flexibility in action. In one pilot, Google worked with power grid operators to shift data center workloads based on the availability of renewable energy (i.e., when the sun shines or wind blows). Data from that pilot illustrated that significant load shifting is possible without harming service, essentially flattening the data center's demand curve to align with green power availability. This pilot is now being expanded and emulated by others. For an executive or investor, the takeaway is that demand flexibility is not just theory; it's already delivering results. When scaled up (think thousands of data centers or millions of smart appliances), it can be as impactful as a new power plant.

These case studies each highlight part of the solution set for 24/7 clean energy: hybrid generation + storage, regional coordination, cutting-edge corporate procurement, and demand-side innovation. Together, they reinforce the notion that the path to a decarbonized future will be paved by a portfolio of solutions working in concert. Companies and regions that have begun experimenting and investing early are already reaping benefits (cost savings, energy security, reputational leadership) and provide roadmaps for others to follow.

Strategic Roadmap and Next Steps

Building a 24/7 decarbonized energy future is both a technical challenge and a strategic one. For leaders and energy stakeholders plotting their clean energy strategy, it's essential to have a roadmap that addresses near-term actions and long-term developments in parallel. Below, we outline a strategic framework – encompassing guiding principles, immediate next steps, and longer-term milestones – to navigate the journey to 24/7 carbonfree energy. This roadmap can help organizations prioritize investments, partnerships, and policy engagements over the coming decade.

Guiding Principles for a 24/7 CFE Strategy

Any roadmap should be grounded in a clear vision of the desired future state. For 24/7 CFE, the following principles serve as guideposts in strategic planning and decision-making:

Every Hour, Everywhere: Embrace the principle that carbon-free power should be delivered every hour of the day, not just as an annual average. Solutions and contracts should be evaluated based on their contribution to this granular reliability. Geographical diversity is key; sourcing clean energy "everywhere" ensures that even localized operations can be decarbonized (e.g., data centers or factories in less sunny or windy areas need tailored solutions). This principle pushes organizations to go beyond easy wins and drive innovation for the difficult hours and places.

Reliability and Resilience by Design: Make resilience a core design criterion of clean energy systems. This means planning for shocks – from extreme weather to cyberattacks – and ensuring the clean energy solution can withstand and recover from them. Incorporate backup systems (such as microgrids or on-site storage), diversity of supply, and robust grid infrastructure upgrades in your roadmap. For example, if deploying renewables, also plan for how critical loads would stay powered during a multi-day renewable shortfall or a grid outage. By treating reliability as equally important as sustainability, companies can avoid trading one risk for another.

Flexible and Interoperable Infrastructure: Prioritize flexibility in both physical infrastructure and software. The future grid will be highly dynamic, so assets that can serve multiple roles (generation, storage, and demand response) provide more value.



Ensure that systems use open standards and can integrate across platforms and partners, whether it's data sharing for grid coordination or hardware that can plug-and-play in different applications. Interoperability also means working across organizational boundaries; corporate energy buyers should collaborate with utilities, grid operators, and regulators to ensure their efforts align with broader grid needs. For example, a company's battery project could also provide community resiliency services if set up cooperatively.

Equity and Universal Access: A decarbonized future should benefit all, not just the largest players. When crafting a strategy, consider impacts on and opportunities for local communities. This could involve investing in community solar or storage projects, workforce development for clean energy jobs, or ensuring that cost savings from renewables translate into lower energy bills for consumers. growing investor attention is Environmental, Social, and Governance (ESG) criteria; demonstrating that your clean energy initiatives also advance social good (such as energy access in underserved areas) can enhance brand value and meet ESG investment standards. Moreover, widespread public support will smooth path for projects (addressing the siting/acceptance challenge), so engaging communities as stakeholders is a smart long-term strategy.

Lifecycle Sustainability: Finally, adopt a holistic view of sustainability. Ensure the chosen solutions are truly clean when considering their full lifecycle: from mining of raw materials to manufacturing, and the eventual disposal or recycling. For instance, batteries, wind turbine blades, and solar panels have manufacturing footprints and end-of-life issues; planning for recycling or reuse can mitigate future regulatory or cost issues. Companies and their partners should push for transparency from suppliers and invest in circular economy practices for clean tech. This not only is the right thing to do, it also preempts future supply chain disruptions or liabilities and appeals to increasingly climate-conscious investors and customers.

With these guiding principles in mind, we turn to concrete next steps and strategic initiatives for the short and medium term.

Near-Term Actions (1–3 Years)

- 1. Scale Proven Solutions Aggressively: Begin with the low-hanging fruit. Expand deployment of cost-competitive clean energy assets that are already mature - such as utility-scale solar, onshore wind, and short-duration battery storage - especially in portfolios or regions where they will have immediate impact. These solutions can often meet 70% to 90% of energy needs cleanly at lower cost than fossil alternatives today. Signing PPAs for renewables or investing in your own projects can also hedge against fossil fuel price volatility. In tandem, implement energy efficiency measures across operations to reduce overall demand (the cleanest MWh is the one not used). Efficiency improvements in buildings, industrial processes, and vehicle fleets provide quick returns and ease the burden on achieving 24/7 supply.
- 2. Invest in Grid Modernization and Flexibility: Advocate for and invest in upgrades to the grid infrastructure that improve flexibility. This includes advanced metering and control systems, automation of distribution networks, and bidirectional power flow capabilities (to accommodate distributed generation and EVs). Consider participating in utility pilots for smart grids or offering your facilities as testbeds for technologies such as dynamic line rating (which can increase transmission capacity when allow) microgrid islanding conditions or capabilities. Upgraded grid infrastructure not only enables more renewables, it can also improve reliability and create new business opportunities (such as providing ancillary services to support grid voltage/frequency through your assets).
- 3. **Forge Cross-Sector Partnerships:** Recognize that achieving 24/7 CFE will require collaboration beyond your organization. Partner with startups and innovative firms for access to cutting-edge technology (for example, working with a promising long-duration storage startup on a pilot installation at one of your facilities). Establish agreements with utilities or energy suppliers who are aligned with 24/7 goals, possibly co-developing bespoke clean energy



- supply contracts. Collaborate with peers in your industry to form buying coalitions or knowledge-sharing groups (much like the data center pact or the Emissions First coalition). Public-private partnerships are also valuable; engaging with government-funded programs or research (national labs, etc.) can give early insight into emerging solutions. By fostering an ecosystem approach, you can accelerate learning and deployment while sharing risks and resources.
- 4. Advocate for Policy and Market Reform: Use your influence as a stakeholder to push for the market changes needed. This could mean supporting policies that incentivize 24/7 CFE: for example, advocating for an hourly renewable energy credit system or clean peak standard in the regions you operate. Work with regulators to resilience and flexibility (perhaps suggesting new tariff structures or capacity market rules that reward resources like storage or demand response). Companies might also lobby for streamlined permitting for clean infrastructure, as delays hurt everyone. A notable example is the push for "green dispatch" or carbon-based grid dispatch rules, which some 24/7 advocates are proposing to prioritize clean energy delivery. Aligning your internal strategy with a policy advocacy plan ensures that over time, external conditions become more favorable to your goals.
- 5. **Pilot** and **Demonstrate** Long-Duration **Solutions:** In the near term, set aside budget and resources for pilot projects of the crucial unproven technologies; don't wait for them to be fully commercial. Whether it's installing a 1 MW flow battery at a facility, running a trial of a generator, deploying hydrogen or experimental software for hourly energy tracking, these pilots provide valuable data and signal commitment. They also position you at the front of the line if and when the technology takes off. Some companies allocate a percentage of their energy procurement to innovative projects (for instance, dedicating 5% to 10% of new procurement funds to nascent tech such as geothermal, or advanced storage). tidal, Governments and research agencies often offer grants or cost-share for such demonstrations, reducing the risk. The knowledge gained will inform your scaling strategy in later years, and

- successful pilots can be scaled up to full production systems.
- 6. Engage Stakeholders and Build Buy-In: Internally, ensure top management and boards are educated on the 24/7 CFE vision and its long-term benefits: not just in sustainability terms but in competitive positioning and risk management as well. Externally, communicate your plans to customers, investors, and the public to build goodwill and perhaps attract impact-oriented capital. Employee engagement is another facet; many companies find that involving employees in sustainability efforts (through internal campaigns, idea challenges, etc.) boosts morale and can surface grassroots innovation. Fundamentally, broad support will help maintain momentum, especially as projects get complex. It's easier to justify a multi-milliondollar investment in a novel storage system if stakeholders understand the why and see the leadership position it confers.

Medium- to Long-Term Priorities (4–10+ Years)

- 1. Integrate Multi-Tech Solutions at Scale: As technologies mature, they move from pilots to portfolio-wide integration. The mid- to late-2020s should see scaling of long-duration storage (if current R&D yields results), as well as more availability of advanced reactors, green hydrogen infrastructure, and mature VPP platforms for demand flexibility. Be prepared to invest capital in these at scale. For example, by 2030, a company might operate a hybrid renewable plant combining 200 MW solar, 100 MW wind, 50 MW of 8-hour storage, and contracts for seasonal storage, all orchestrated by AI to deliver reliable output. Or a city might integrate thousands of EVs and smart appliances as a "flexibility resource" equivalent to a single power plant. Those who have done the groundwork in advance will have a competitive advantage to bring these projects online faster.
- 2. **Continuous Innovation and Reassessment:**The energy transition landscape is fast-moving.
 A strategic roadmap must include periodic reassessment say, every 2 to 3 years to incorporate new technologies or adjust to market changes. Keep scanning for breakthroughs (e.g., a new battery chemistry



with double the energy density, or a fusion energy pilot showing promise for the 2030s) and be ready to adapt. Allocating funds for ongoing R&D or venturing (perhaps through a corporate venture arm investing in CleanTech startups) can provide early access to innovations. Remember that today's "moonshot" can become 2030's mainstream; ten years ago, few would have predicted the current viability of offshore wind or the plunging cost of batteries. Maintaining an innovative culture and not being locked into one technology path will safeguard your strategy against disruption.

- 3. Scale up Workforce and Supply Chain: As you deploy more clean technologies, ensure that your organization and partners have the necessary skilled workforce and robust supply chains. This might mean retraining employees (e.g., upskilling oil and gas engineers to work on geothermal or hydrogen projects) and developing relationships with new suppliers (for solar panels, electrolyzers, battery materials, etc.). Educational institutions including community colleges can be an excellent partner for retraining existing workforces to add highly specific skills. On the supply chain side, it could involve strategic moves like vertically integrating certain supply aspects if shortages loom. The recent global supply chain challenges for solar modules and battery minerals underscore the importance of planning ahead to secure supplies in a sustainable and ethical manner. Investors are increasingly cognizant of supply chain risks, so a transparent strategy here is part of overall risk management.
- 4. Measure, Verify, and Communicate Progress: sophisticated Develop measurement verification systems for your 24/7 **CFE** performance. This might leverage blockchain or advanced energy tracking software to certify how much of your energy was carbon-free each hour. Transparent reporting (possibly third-party audited) of these metrics will validate your efforts and help identify remaining gaps. As you hit milestones (e.g., 90% CFE on an hourly basis, or first year of fully diesel-free backup), celebrate and publicize them; this not only enhances brand value but also contributes to industry knowledge by sharing best practices. In these longer-term horizons, companies leading

- on 24/7 CFE could influence industry standards and customer expectations; for instance, data center clients might start asking for proof of hourly CFE as a procurement criterion, or investors might reward those who can demonstrate true "carbon-free operations" versus those who rely on offsets.
- 5. Plan for End-of-Life and Next Horizon: Finally, even as we focus on 2030, keep an eye on beyond. The assets being built now (solar farms, wind turbines, batteries) will eventually need repowering or recycling by the 2040s. It's wise to plan for that circularity: perhaps investing in recycling technology or designing contracts that include end-of-life take-back. Additionally, consider the next horizon of innovation; could technologies such as nuclear fusion, spacebased solar power, or entirely new energy carriers change the game by mid-century? While speculative today, a truly forward-looking strategy at least monitors these areas. Scenario planning for various futures (including ones where climate impacts are more severe than currently expected) will ensure resilience of your strategy. The companies and investors who navigate the first wave of CleanTech transformation successfully will be positioned to tackle whatever comes next, be it climate adaptation needs or leveraging new energy frontiers.

In summary, the strategic roadmap to 24/7 clean energy involves immediate pragmatic steps combined with visionary long-term planning. It requires investing in today's solutions while incubating tomorrow's, all guided by a commitment to reliability, sustainability, and innovation. Organizations that execute on such a roadmap will not only meet regulatory and societal expectations for climate action; they will also build competitive advantage in a decarbonized economy.

Conclusion

The clean energy transition is no longer a distant aspiration; it is unfolding in real time and accelerating. History has shown that disruptive shifts often progress gradually at first, then suddenly become rapid and irreversible. We appear



to be nearing that inflection point in the energy sector. What starts as bold ambition to achieve 24/7 carbon-free power will quickly become the new baseline expectation. Like the leap from horses to automobiles in the 20th Century, the transition to 24/7 clean power will redefine economies and societies in the 21st.

For energy leaders, investors and other key stakeholders in the CleanTech market, the message is clear; significant value is at stake. innovations and business models emerging around 24/7 clean energy will create winners and losers on a grand scale. Companies that lead in adopting and enabling these trends stand to capture new markets enjoy reputational benefits that attract customers, talent, and capital. Those that lag risk stranded assets, higher energy costs, competitive disadvantage as the world moves on fossil-dependent models. Clean energy leadership is becoming synonymous with industry leadership.

Crucially, this transition is not a zero-sum game. Collaboration is as important as competition. The complexity and scope of the challenge mean that no single company, no single technology, and no single government can do it alone. Cross-industry partnerships and consortiums like the 24/7

Compact and Public-Private Partnerships will be the scaffolding on which this new energy future is built. The work we do today will determine how quickly and smoothly that future arrives: through the real-world pilots we run, the policies we advocate, the investments we make, and the collaborations we form. Each project or innovation is a building block towards a carbon-free energy ecosystem that is more resilient, equitable, and prosperous.

In closing, building the path to a decarbonized future is more than a technical endeavor; it is a chance to reimagine and improve how we power our world. It is about sparking a modern industrial revolution that marries economic growth with environmental stewardship. It is about ensuring energy security and sustainability for generations to come. And for business leaders and investors, it is about positioning their organizations at the forefront of one of the greatest opportunities of our time. The canvas is vast - from transforming global power grids down to empowering local communities - and the tools are in our hands. By learning from current trends, tackling the remaining challenges head-on, and boldly investing in innovation, we can turn the vision of 24/7 clean energy into reality. The race is on and the time to act is now. Together, let us build a brighter, decarbonized tomorrow.

Author (In order of contribution)

Ram Krishnan, Head of CleanTech Incubation, LG NOVA

Ram Krishnan is a cleantech executive, entrepreneur, and technologist with more than two decades of experience turning breakthrough research and engineering into global ventures. He currently leads cleantech incubation at LG NOVA, where he helps launch new businesses in areas including energy management, AI-driven software, electric vehicles, and grid modernization. Previously, he served as CTO of BrightNight, a global renewable energy company, and of NantEnergy, an Arizona State University spinout that pioneered the world's first rechargeable metal-air battery. Ram is also an inventor with 50+ patents and has worked closely with universities as a lecturer, mentor, and entrepreneur-in-residence to bring research to market.





For more information about the Coalition for Innovation, including how you can get involved, please visit <u>coalitionforinnovation.com</u>.

View the Next Chapter

